

EUKALIN News #2

- Eukalin Warehouse2 in Operation-Dave Gonzalez of Southland Envelope comments
- Easy, Fast and Reliable Order Entry via www.po@EUKALIN.com
- Extrusion+ Audits, Feedback from Mark Block of Johnson/Anderson
- Eukalin Announces Shaun Kilfoyle former W+D Exec Joins NA Team
- EUKALIN 6506-135 Window Gum- "It's the Best Back-gum Ever"
- Bob Tees of Manufacturing-RX- On Safety and COVID-19



EUKALIN Warehouse 2...Open for Business in Carson, CA

EUKALIN's warehouse #2 in located in Carson, CA make and we are pleased to report is open with inventory on the racks an we will continue to build and manage our inventory to meet the needs of our customers. So far so good, but let's let our customers share their thoughts.....

Dave Gonzalez, Vice President & General Manager of Southland Envelope Company, Inc.
“Opening a second warehouse in California was a good decision by EUKALIN and has been quite beneficial to Southland Envelope. Product is more readily available which makes it easier to manage our on-hand inventory. The location of the warehouse allows for “WILL CALL” pick-ups when our Southland trucks are in the area, thus saving on freight. All in all, it’s been very positive!”

For information on EUKALIN's warehouse 2 please click on the button below

[Warehouse2](#)

Easy, Fast and Reliable Order Entry via po@EUKALIN.com

We are always looking for ways to better service our customers, so we are pleased to introduce our new and dedicated order entry email address, po@eukalin.com. Please, use po@eukalin.com when ordering by email. We monitor po@eukalin.com 24/5, providing our customer support teams both here and in Germany an expanded time window to receive, process and ship your orders.

Thank you and if you have any questions please contact us

po@eukalin.com

Doug Reiland of Intelligent Designs Conducts an Extrusion+ Audit and Training



EUKALIN Extrusion+ Audit and PM Programsan Unconventional Approach to Adding Value

We introduced EUKALIN's new value-add Extrusion+ program to you in our last newsletter and having recently completed our twenty-fifth extrusion system audit, we wanted to share customer feedback....

Mark Block, Production Manager Johnson/Anderson

"A key to our Continuous Improvement initiatives was improving our extrusion equipment, the reliability of our processes and product quality. EUKALIN, as value-add and part of our partnership, proposed a unique approach in assisting Johnson/Anderson. EUKALIN, collaborated with Doug Reiland (Intelligent Designs) to perform (annual) system audits, tune-ups along with refresher operator and maintenance training and procedure mapping for our Dynatec and HHS extrusion systems.

We completed this CI activity about a month ago and now, with our extrusion systems in better condition and having better defined on-machine and maintenance work practices and procedures, our quality is consistently where we want it to be. EUKALIN's value-added and collaborative approach is valuable for Johnson/Anderson and is making a difference for our customers as well."

For Information on Extrusion+ please click the button below

[Extrusion+ Audits](#)

Shaun Kilfoyle (former W+D North American Exec) Joins EUKALIN Team

Timm Koepchen, Executive Vice President of EUKALIN Corporation is pleased announce Shaun Kilfoyle, former President and CEO of W+D North America, has joined our EUKALIN NA team. "Shaun will support Michael Frost with responsibility for marketing and business development and will focus initially on the envelope and mailing segments and we look forward to having Shaun's successful track record working with us as we implement our strategy and continue growing in North America. "

I wasn't quite ready for retirement on a full-time basis" says Kilfoyle "and I am fortunate to be able to work with Timm Koepchen, Mike Frost and the EUKALIN team who have achieved very good success in the NA envelope segment through strong products and a stellar commitment to customer support, which has been championed by Mike Frost, The commitment to technology leadership with a strong customer focus is a excellent formula for continued success. I am looking forward to contributing to EUKALIN's continued success in the envelope segment and to pursuing new opportunities in the label, converting and packaging segments."

You can connect with Shaun at his new email address

kilfoyle@eukalin.com

"We use EUKALIN 6506-135 gum for our window and rotary side seam applications..have from day...it simply Works Great"

Don Olivera, Niagara Envelope Co. "

EUKALIN 6506-135 for "back-gumming," the production advantages

- We eliminate applying split seals because of tabbing, when our customers really want full seals
- We get faster set times and better fiber tear at the delivery table
- We have reduced or even eliminate squeeze-outs
- We greatly reduce any tabbing from seal gum and the overlapping of side seams
- We can use EUKALIN 6506-135 on a wide range of substrates from white wove to C2S
- We can eliminate downtime because we are not having to swap adhesives

Significantly Less maintenance with Better Machine-ability/Use-ability

- We significantly reduce or even eliminate slinging/throwing of the gum
- 6506-135 washes and cleans-up easily, our operators love it

All-things-considered 6506-135 will likely cost less to use than traditional back-gums

- We get up to 16% more gum/gal due to lower density and considerably higher yields through lower metering
- We can eliminate an additional adhesive product SKU from our inventory by using EUKALIN 6506-135 for both our rotary side seam, diagonal and window applications without any compromise to performance/cost

For more information EUKALIN 6506-135 for rotary seam gumming please click the button below

6506-135 Works Great!



Safety and Maintenance TIPS for Envelope Manufacturers Bob Tees, Principal Manufacturing-RX Consulting

"Safety, Maintenance and COVID-19

...The Worst thing you can do is nothing at all"

We all understand the serious impact of COVID-19. Every indication is the "second wave" that has been predicted is here. Let's face it, COVID-19 is not going away anytime soon and, in its wake, emphasis in the future will focus on workplace and public health and safety.

The CDC offers guidelines for protecting the workplace. It represents a very sensible approach that mirrors how a good workplace safety and maintenance program should be managed:

- Conduct daily health checks.
- Conduct hazard assessment of the workplace.
- Encourage the use of face coverings if appropriate.
- Implementing policies for social distancing.
- Improvements to facility ventilation systems.
- Update cleaning and disinfecting guidelines.

Each of these guidelines are routine practices incorporated in an effective safety program. Daily safety checks should be conducted, and issues corrected. A monthly review will determine how effective mitigation efforts are proceeding. Hazard assessment coincides with OSHA's guideline for engineering safety into a particular task. Proper and/or necessary use of PPE and implementing Job Hazard Analysis (JHA) will also aid in this important process. JHA's are also useful in developing training programs.

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Facility maintenance, HVAC filter replacement, restroom and break facilities are very important. If you are utilizing outside services for these or other cleaning services, you should contact them to review their procedures to ensure they comply with your procedures and are performing to a high level.

These are all elements of an active safety program. The procedures would fall under OSHA section 5(a)(1) also known as The General Duty Clause, which requires employers to provide a safe and healthy work environment. OSHA has indicated that it will be easing enforcement in light of the pandemic. In the face of an inspection OSHA will place value on “good faith efforts” to comply with health and safety. They are emphasizing use of engineering controls, modifying, or changing work practices to comply with social distancing guidelines as well as administrative controls with regard to employee breaks and non-essential operations. OSHA publication 3990-03 is an in-depth guide to workplace preparation.

There is no absolute. No “works every time” solution. There are good faith efforts. Your business has been deemed an essential service. The employees are therefore as essential. A recent study conducted by the Colorado School of Public Health concluded that a slight increase in perceived leadership commitment to safety had an equal impact on worker safety behavior and the safety climate. Additionally, a similar increase in leadership commitment to employee wellness impacted an increase in the health climate and behavior. The conclusion: Leadership Matters!

In light of OSHA’s consideration of good faith efforts and the Colorado School of Public Health Study it comes down to what I was told by an employee as I faced a decision: “[Sometime] the worst thing you can do is nothing at all...”

More information please click the button below

[Safety and COVID-19](#)

EUKALIN Corp.
Special Adhesives
Phone: +1 913-660-6017
news@eukalin.com



www.eukalin.com

EUKALIN Corp. · 835 Herbert Road · Cordova · Tennessee · 38018

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